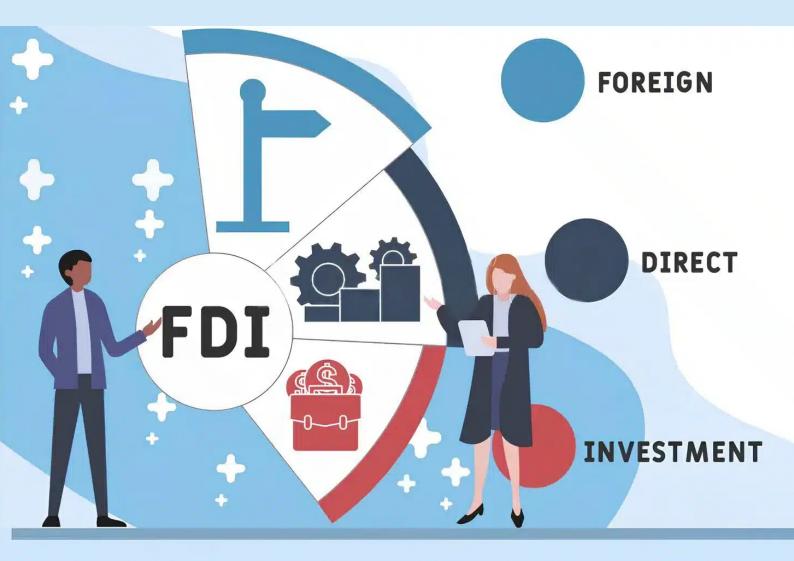




INDIA'S STRATEGIC INVESTMENT LANDSCAPE

INDIA'S STRATEGIC INVESTMENT LANDSCAPE



1 OVERVIEW

India's strategic investment landscape has undergone a significant transformation over the last decade, driven by rising Foreign Direct Investment (FDI), progressive policy liberalization, and institutional reforms. Investment announcements surged to Rs 32 lakh crore during the first nine months of FY25, reflecting a 39% jump from the previous fiscal.



Source: https://www.equiruswealth.com/blog/india-in-2025-a-strategic-investment-perspective

Strategic investments extend beyond capital inflows—they include technology partnerships, greenfield manufacturing, and innovation ecosystems. To make a strong buffer India's foreign exchange reserve has also played a vital role.

The country remains attractive for investment due to its youthful demographic, expanding digital infrastructure, and strong policy continuity under various key programs.



India's External Sector

India's foreign exchange reserves reflect a strong buffer against external vulnerabilities

- India's foreign exchange reserves stood at USD 640.3 billion as of December 2024, sufficient to cover 10.9 months of imports and approximately 90% of the country's external debt
- Gross Foreign Direct Investment increased from USD 47.2 billion in the first eight months of FY24 to USD 55.6 billion in the same period of FY25, growing at 17.9% (YoY)
- India's external debt to GDP ratio stood at 19.4% at the end of September 2024, reflecting stability in external debt over the past few years



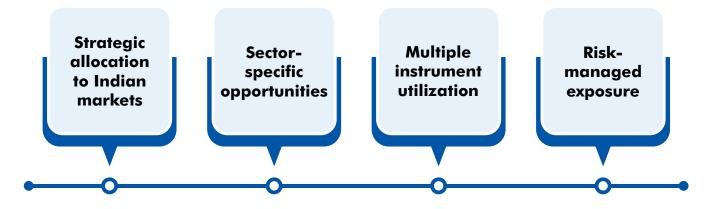
ECONOMIC

Source: https://www.pib.gov.in/PressReleasePage.aspx?PRID=2097911



Public infrastructure investment reached Rs 11.11 trillion (~\$132 billion) in FY25, accounting for 3.4% of GDP. Additional momentum comes from the National Infrastructure Pipeline and PM Gati Shakti, along with Production-Linked Incentive (PLI) schemes, which are unlocking both domestic and foreign investment. Geopolitically, India's inclusion in supply chains and participation in G20, BRICS, and bilateral trade dialogues further boost its status as a strategic investment hub.

STRATEGIC INVESTMENT APPROACH



With an aim to reach a \$5 trillion economy, India's investment narrative is anchored in inclusive, sustainable, and long-term value creation. The widening FDI base, backed by digital and physical infrastructure progress, positions India at the intersection of growth and resilience.

INDIA'S STRATEGIC INVESTMENT LANDSCAPE

#SingleWindowToIndia

NATIONAL SINGLE WINDOW SYSTEM (SOFT-LAUNCH)

Single Platform to Enable Investors Identify & Obtain Approvals & Clearances

2 INSTITUTIONAL MECHANISMS AND POLICY REFORMS

India's investment framework has been significantly strengthened through integrated institutional mechanisms and progressive policy reforms. The **Department for Promotion of Industry and Internal Trade (DPIIT) continues managing the FDI policy under automatic and government routes,** ensuring up to 100 % equity entry in most sectors via consolidated circulars.



Source: https://www.manoramayearbook.in/current-affairs/india/2021/01/02/dpiit-year-end-review.html

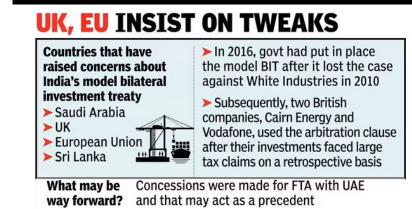
Along with DPIIT, NITI Aayog and Invest India continue to lead, backed by streamlined processes like the now-active National Single Window Systems (NSWS). The legal and fiscal environment saw major reforms over the years. The government's bold measures include GST along with a simpler tax regime, ensuring regulatory clarity and timely approvals.

These fiscal measures work in tandem with regulatory reforms such as liberalized foreign equity ceilings of 100% in space infrastructure, 74% in defence and pharmaceuticals, and full liberalization of telecom and digital media. Platforms like the India Investment Grid help investors easily identify viable projects, while SEBI and RBI regulate capital market participation.

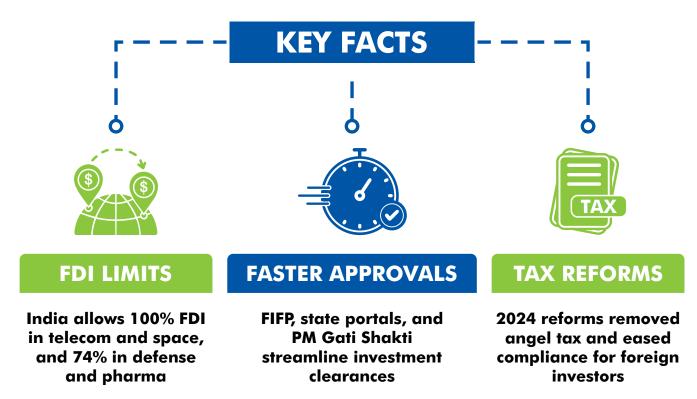


Source: <u>https://www.pib.gov.in/PressReleaselframePage.aspx?PRID=2035599</u>

Sector-specific incentives like Production Linked Incentives (PLI) Schemes promote manufacturing in electronics, pharmaceuticals, and auto components, thereby creating long-term investment opportunities. Strategic bilateral agreements with the UAE, UK, and EU now enhancing legal certainty and strengthening protections for investors.



Source: <u>https://timesofindia.indiatimes.com/business/india-business/free-trade-investment-deals-hit-model-bit-hurdle/articleshow/116349160.cms</u>



Additionally, the PM Gati Shakti National Master Plan's integration with investment facilitation tools streamlines infrastructure linkages for incoming capital. Together, the synergy of DPIIT-led frameworks, inter-agency coordination, fiscal rationalization, and digital facilitation has built an investor-focused ecosystem that enables efficient capital access and ecosystem integration.

How You Can Tap the AG Group Expertise To create customized financial models for your key projects <u>Click Here</u>



3 KEY SECTORS AND PRIORITY AREAS

INDIA'S STRATEGIC INVESTMENT LANDSCAPE

India's strategic investment landscape in 2025 is marked by a sharpened focus on high-impact sectors aligned with national development and economic goals. The government has identified **infrastructure**, **renewable energy**, **manufacturing**, **defence**, **and digital technology as priority areas to attract sustainable investments**.

Infrastructure remains foundational, with over RS 143 lakh crore allocated under the NIP. In FY25, infrastructure spending rose by 35.7% y-o-y basis, with Rs 11.11 lakh crore earmarked under the Union Budget. The PM Gati Shakti platform continues to enhance multi modal logistics integration, reduce costs, and streamline project execution across sectors such as transport, energy, and urban development.



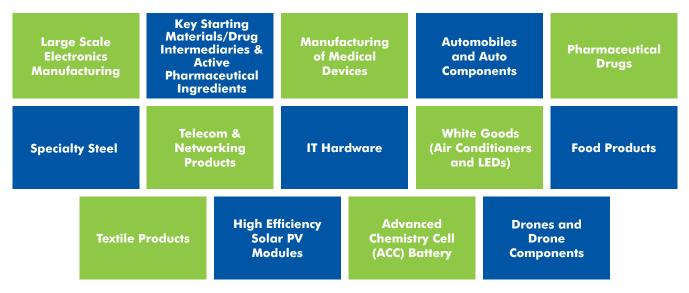
Source: https://indianembassymoscow.gov.in/pdf/l nvest-India-2019-Q1-V0_6.pdf



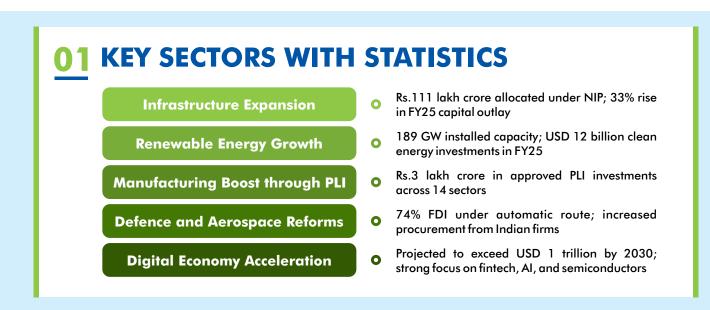
Source: https://www.constructionworld.in/blog/-infrastructure-projects-that-will-transform-india-by-2030/1

By mid-2025, India's total installed renewable energy capacity reached 220.10 GW, with solar power accounting for over 106 GW. The target of 500 GW by 2030 is backed by rising FDI in solar parks, offshore wind, and green hydrogen. In FY 2024-25, the sector attracted around USD 12 billion in clean energy investments.

KEY SECTORS UNDER PLI



The Production Linked Incentive (PLI) schemes, covering 14 sectors, have spurred manufacturing. Electronics and pharmaceuticals led the surge, with electronics exports rising 20% in H1 FY25. In the defence sector, allowing FDI up to 74% through the automatic route has strengthened joint ventures and enhanced domestic manufacturing capabilities. The sector saw a 16% increase in defence capital procurement allocated to domestic firms in Fy25.



With India's digital economy expected to cross USD 1 trillion by 2030, fintech, AI, and semiconductors are receiving focussed policy support. Together, these sectors represent India's strategic shift toward innovation, self-reliance, and global competitiveness, making them key pillars of the country's investment vision.

INDIA'S STRATEGIC INVESTMENT LANDSCAPE



4 FDI TRENDS AND BILATERAL ENGAGEMENTS

INDIA'S STRATEGIC INVESTMENT LANDSCAPE

India's FDI trajectory demonstrates robust growth and deepening international partnerships. Total FDI inflows India recorded in FY24-25 was USD 81 billion by year-end and marked a 14% rise from the previous year.



Source: https://www.ibef.org/economy/foreign-direct-investment

Services, manufacturing, computer hardware/software, and renewable energy were major sectors attracting capital. Equity inflows grew 13% year-on-year to \$50 billion, with Maharashtra receiving 31% and Karnataka 20% of equity FDI.

SECTOR-WISE FDI EQUITY INFLOW

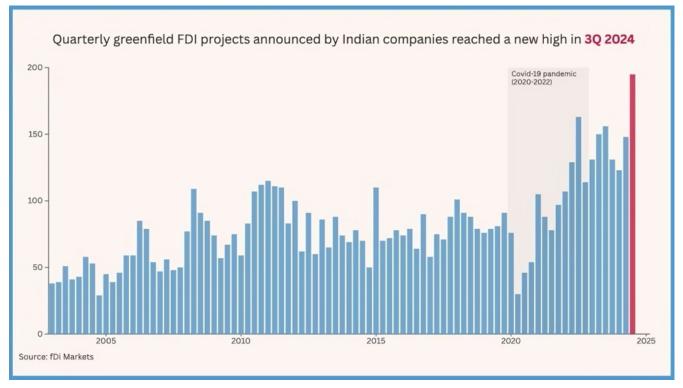
S. No.	SECTORS	SHARE OF FDI EQUITY INFLOW (%)
1.	Automobiles	5.2%
2.	Telecom	5.5%
3.	Trading	6.4%
4.	Computer Software & Hardware	15.0%
5.	Services	16.2%

Disinvestment and repatriation—estimated at USD 27.8 billion during April–September FY24-25, significantly reduced net inflows, which remained low at just USD 0.35 billion. This highlights the need to improve investment retention and encourage reinvestment through clearer tax norms and simplified exit processes.

India's bilateral and multilateral engagements have bolstered these flows. CEPA agreements with the UAE and Australia, and dialogues with the US, UK, Japan, and Germany, facilitate market access and investment cooperation. Regional frameworks-QUAD, BRICS, G20—support supply chain integration. For instance, sizable investments from **Microsoft, and announcements** by Adani and Ambani of Rs 1.25 lakh crore in the Northeast, underline strong investor interest.



Source: https://educationpost.in/news/education/current-affairs/internationalrelations/revision-of-indias-model-bilateral-investment-treaty-bit-is-in-the-process



Source: https://www.fdiintelligence.com/content/291e6421-fc21-52f3-807c-5ccb55a1ae63

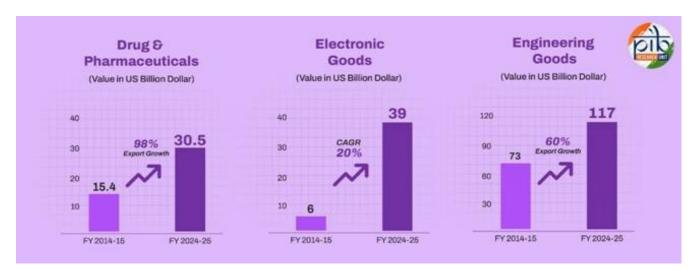
Greenfield projects remain a bright spot where India ranks 5th globally, as of the third quarter of 2024. This reflects a shift towards foundational investments and expanded financing, though focussing on retention over repatriation remains a priority to convert inflows into domestic economic assets.

INDIA'S STRATEGIC INVESTMENT LANDSCAPE

PLI scheme

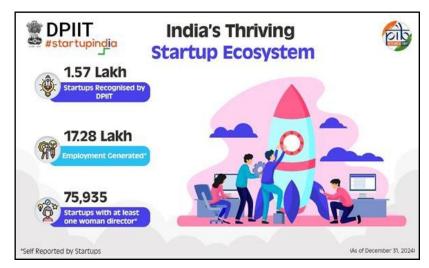


The Indian government plays a central role in catalyzing strategic investments through targeted initiatives and funding mechanisms aimed at sustainable and inclusive growth. Flagship schemes such as Make in India and Production-Linked Incentives (PLI) have bolstered high-tech manufacturing. In FY24-25, India's manufacturing FDI equity investment surged by 18%, which was amounting to US\$ 19.04 billion. The PLI framework has particularly advanced capacity-building and export orientation in sectors like electronics, pharmaceuticals, and engineering goods.



Source: https://www.pib.gov.in/PressNoteDetails.aspx?id=154660&NoteId=154660&ModuleId=3

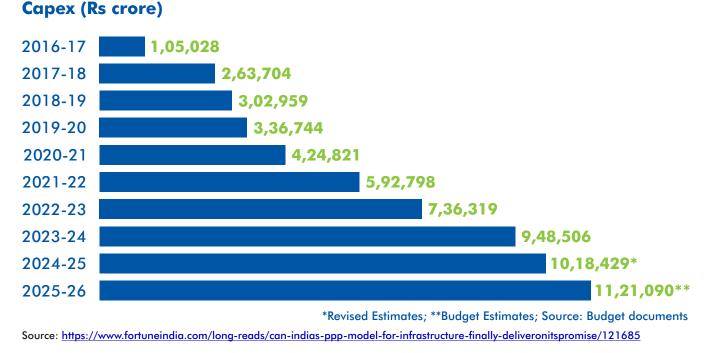
In parallel, initiatives like Startup India and Digital India have revolutionized the entrepreneurial and digital ecosystems. **Startup India facilitates access to funding, tax exemptions, and incubation support for emerging ventures.** Digital India enhances digital readiness, attracting global investments such as Microsoft's \$3 billion commitment to Al and cloud services in India.



Source: https://www.pib.gov.in/PressReleasePage.aspx?PRID=2098452

The National Infrastructure Pipeline envisions investments of \$1.4 trillion by 2025 to give a major boost to India's infrastructure development. India's asset monetization initiatives are projected to mobilize Rs 10 lakh crore between 2025 and 2030. Sustaining high capital expenditure remains critical. With Rs 11.11 trillion earmarked for infrastructure in FY25-26 which is around 3.4% of India's GDP. Its efficient deployment through PPPs and asset monetization will be key to unlocking growth.

GOVERNMENT SPENDING ON INFRA



Strengthening logistics networks and PLI-linked sectors will help India integrate more deeply into global manufacturing supply chains. Viability Gap Funding (VGF) scheme continues to support public-private partnerships across sectors like roads, ports, and healthcare.

INNOVATIVE FINANCIAL TOOLS DEPLOYED BY GOVERNMENT

Sovereign Green Bonds



Infrastructure Investment Trusts (InvITs)



Real Estate Investment Trusts (REITs)



Funds of funds (Operated by SIDBI)



Special Economic Zones (SEZs), industrial corridors, and plug-and-play parks such as GIFT City provide strategic leverage through simplified regulatory approvals, integrated infrastructure, and tax incentives.



Source: https://giftgujarat.in/setup-at-giftcity-guides

Strategic investment hubs are being reinforced with dedicated policy frameworks to align investor goals with national priorities. **Regional development receives focussed attention, with Rs 44,859 crore invested in the Northeast over 11 years, ensuring balanced growth across geographies**. These initiatives collectively reduce investment risks, enhance transparency, and create enabling environments for innovation – positioning India as a robust destination for long-term strategic capital in the global investment landscape.

INDIA'S STRATEGIC INVESTMENT LANDSCAPE



6 INFRASTRUCTURE AND CONNECTIVITY AS STRATEGIC INVESTMENT ANCHORS

Infrastructure and connectivity are foundational pillars in India's strategic investment growth trajectory, designed to accelerate industrial development, enable seamless trade, and attract long-term capital. The government's integrated approach to infrastructure development emphasizes multi-modal connectivity, efficient logistics, and digital integration.



Source: https://www.pib.gov.in/PressNoteDetails.aspx?NoteId=153274

At the core of this vision is the PM Gati Shakti initiative, which integrates transport infrastructure—railways, roads, ports, and logistics—into a unified network. This connectivity platform aims to reduce logistical costs and save nearly 4% of GDP, enhancing competitiveness across supply chains.



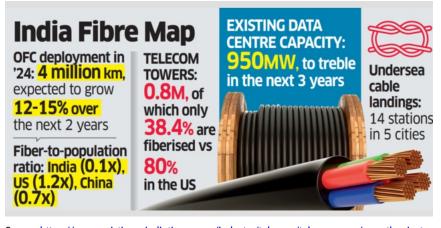
INDIA'S STRATEGIC INVESTMENT LANDSCAPE

Port upgrades under the Sagarmala initiative, the expansion of freight corridors, and airport development are vital elements. Adani Airports secured \$750 million to upgrade six airports, including Thiruvananthapuram, increasing total capacity to 12 million passengers annually. The UDAN scheme continues to enhance regional air connectivity, supporting equitable growth.

Digital infrastructure, including 5G rollout, fiberoptic networks, and data centers, is boosting India's IT and fintech sectors. Simultaneously, the National Gas Grid is expanding to 33,475 km by FY25, while the 11.2 GW Siang hydropower project strengthens both energy security and border infrastructure near the LAC.



Source: https://www.pib.gov.in/PressReleasePage.aspx?PRID=2115878



Source: https://economictimes.indiatimes.com/industry/telecom/telecomnews/morethanjusto ptics-data-centres-5g-pushpoweringfibrecableboom/articleshow/114891840.cms?from=mdr

Urban infrastructure—via metro rail and smart cities—is growing under public-private partnership models with Viability Gap Funding. Together, these integrated efforts not only provide high-quality investment avenues but also enable industrial growth, seamless inter-state trade, and digital modernization—positioning India as a resilient and future-ready global investment hub.

How AG Group Can Be a Help

Leverage the access to green finance for your transition projects <u>Click Here</u>

INDIA'S STRATEGIC INVESTMENT LANDSCAPE

Solution and Single Window System

One Stop Shop for all approvals & registrations

7 CHALLENGES AND OPPORTUNITIES IN INDIA'S STRATEGIC INVESTMENT CLIMATE

India in 2025 stands at a transformative juncture, where structural reforms intersect with institutional bottlenecks. Although ease of doing business has improved, regulatory complexities continue to pose challenges. Land acquisition, especially for industrial corridors and infrastructure projects, faces procedural delays due to fragmented state-level laws and a lack of uniform digital land records. While the central government has operationalized the National Single Window System for approvals, implementation inconsistencies slow investor confidence.



Source: https://bespokestories.mid-day.com/business-and-service/article/use-single-window-clearance-system-else-it-would-be-closed-goyal-to-industry-3158

Labor reforms, aimed at unifying and simplifying labour laws through the four labor codes, have yet to gain full traction across states. Limited formalization and low female labor force participation, currently at 41.7%, restrict the utilization of India's demographic dividend. Geopolitical uncertainties such as supply chain realignments, global interest rate volatility, and regional tensions impact investor risk assessments, particularly in export-oriented and energy-intensive sectors.



Source: https://www.reuters.com/world/india/indias-growth-outlook-risk-trade-tensions-geopolitical-risks-government-says-2025-04-29/

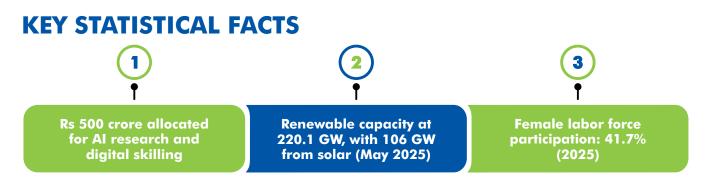
INDIA'S STRATEGIC INVESTMENT LANDSCAPE

Climate-related vulnerabilities pose additional risks. Rising heatwaves, water scarcity, and air pollution threaten long-term sustainability. However, these challenges have catalysed new avenues for investment. The government's focus on green technology is evident through the expanded Production Linked Incentive (PLI) schemes in sectors like solar PV, advanced battery storage, and green hydrogen. By May 2025, India's renewable energy capacity surpassed 220.1 GW, with solar accounting for over 106 GW.



Source: https://energy.economictimes.indiatimes.com/news/renewable/indias-renewable-energy-capacity-rises-to-220-1-gw-solar-contributes-48-143-8-gw-pipeline-in-place/121426692

Digital trade and AI present high-potential growth areas. **The Union Budget 2025–26 allocated Rs 500 crore to expand AI research and digital skilling, aiming to strengthen India's global position in tech exports, projected to comprise over 10% of GDP**.



India's digital infrastructure has enabled new models of e-commerce and fintech innovation. India's investment climate in 2025 is shaped by the interplay of institutional inertia and reform momentum, where execution will define competitiveness.

INDIA'S STRATEGIC INVESTMENT LANDSCAPE



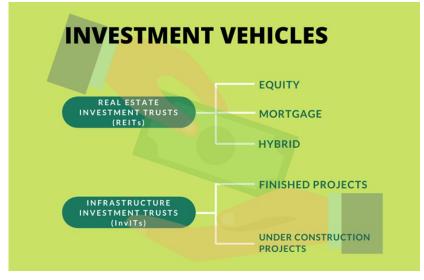
8 BEST PRACTICES

India's strategic investment landscape is increasingly aligning with global best practices, reflecting a shift towards greater transparency, efficiency, and investor confidence. **The National Single Window System (NSWS) approach, inspired by models in Singapore and the UAE, reduces procedural delays and improves clarity.** Similarly, Invest India operates as a proactive investment promotion agency, providing investor facilitation, policy advocacy, localization assistance, and grievance redressal — mirroring support systems offered by reputed IPAs.



Source: https://nalanda.investindia.gov.in/

India's use of Public-Private Partnership (PPP) models with de-risking mechanisms, such as the Hybrid Annuity Model for roads, Viability Gap Funding (VGF), and asset monetization, aligns with frameworks in countries like the UK and Australia. These models are exemplified in initiatives like the Delhi-Mumbai expressway.



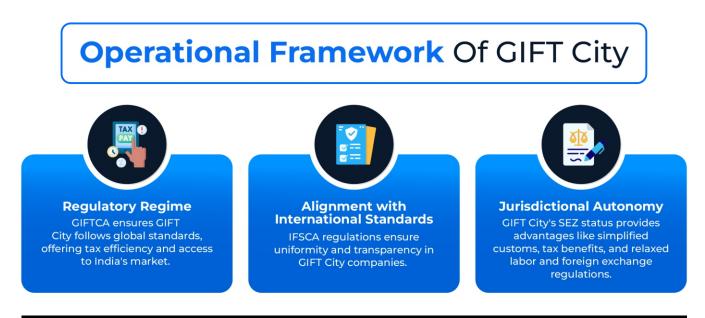
Source: https://propacity.com/blogs/reits-and-invits/

Further aligning with international norms, India has introduced instruments such as Infrastructure Investment Trusts (InvITs) and Real Estate Investment Trusts (REITs), which provide transparent options for both domestic and global investors.

CONSIDERATION FOR STRATEGIC ALLOCATION



Sustainability-focussed tools like Sovereign Green Bonds and ESG integration are also advancing India's appeal to environmentally conscious investors, in line with EU and Nordic standards. Real-time systems such as GIS dashboards under the National Infrastructure Pipeline (NIP) and PM Gati Shakti enable data-driven monitoring, minimizing delays and cost overruns. The Asset Monetization Framework seeks to generate Rs 10 lakh crore by 2030 by attracting private sector investment into core infrastructure assets.



Source: https://decentro.tech/blog/gift-city/

Additionally, **state-led initiatives such as SEZs, industrial corridors, and hubs like GIFT City and the Bengaluru–Chennai Expressway offer integrated plug-and-play ecosystems**. These practices enhance India's predictability, competitiveness, and global alignment, establishing it as a trusted destination for strategic capital.

INDIA'S STRATEGIC INVESTMENT LANDSCAPE



9 WAY AHEAD

India's strategic investment landscape must now focus on deepening reforms, accelerating execution, and enhancing global integration. Structural improvements—particularly in land acquisition, labour laws, judicial efficiency, and institutional coordination—are essential to reduce delays and strengthen investor confidence.

Green and digital transitions should remain central. Investments in renewables, AI, cloud, and 5G—bolstered by global tech players like Microsoft—can position India as a leading innovation hub. Expanding InvITs, REITs, and green bonds will deepen capital markets and support long-duration infrastructure projects.

Balanced regional development must also be prioritized. Strategic funding toward the Northeast and underdeveloped states, following private commitments of Rs 1.25 lakh crore, will foster inclusive growth. Strengthening bilateral treaties and trade agreements can further diversify FDI and embed India more firmly into global value chains. With policy clarity and institutional agility, India is wellpoised to lead in strategic, investment-driven development.





10 | EMINENT INSIGHT





RESOURCES

- 1. https://static.pib.gov.in/WriteReadData/specificdocs/documents/2025/jan/doc2025126490901.pdf
- 2. https://www.pib.gov.in/PressNoteDetails.aspx?id=154660&NoteId=154660&ModuleId=3
- 3. https://www.pib.gov.in/PressReleasePage.aspx?PRID=2097911
- 4. <u>https://www.reuters.com/world/india/india-budget-india-keeps-infrastructure-spend-target-unchanged-record-1111-trln-2024-07-23/</u>
- 5. <u>https://dpiit.gov.in/sites/default/files/Press_Note_1_2024_0001.pdf</u>
- 6. https://www.ibef.org/economy/foreign-direct-investment
- 7. https://www.india-briefing.com/news/indias-fta-updates-2025-36271.html/
- 8. <u>https://www.pib.gov.in/PressNoteDetails.aspx?NoteId=153454&ModuleId=3</u>
- 9. https://www.pib.gov.in/PressReleasePage.aspx?PRID=2120729
- 10. https://www.constructionworld.in/blog/-infrastructure-projects-that-will-transform-india-by-2030/1
- 11. https://www.ibef.org/economy/foreign-direct-investment
- 12. <u>https://www.business-standard.com/budget/news/india-fdi-inflows-economic-survey-investment-growth-challenges-125013101448_1.html</u>
- 13. https://www.investindia.gov.in/team-india-blogs/five-indian-states-highest-fdi-fy-2024-25
- 14. <u>https://timesofindia.indiatimes.com/business/india-business/ambani-pledges-rs-75000-cr-adani-commits-additional-rs-50000-cr-to-northeast-at-investment-summit/articleshow/121359130.cms</u>
- 15. <u>https://www.ey.com/en_in/insights/infrastructure/unleashing-india-s-infrastructure-potential-ey-roundtable-insights</u>
- 16. <u>https://economictimes.indiatimes.com/news/india/modi-govt-invested-rs-44859-cr-in-3600-northeast-projects-</u> sarbananda-sonowal/articleshow/121761542.cms
- 17. https://technologymagazine.com/articles/why-microsofts-investing-3bn-in-indias-ai-cloud-sector
- 18. <u>https://www.pib.gov.in/PressReleasePage.aspx?PRID=2131716</u>
- **19.** <u>https://economictimes.indiatimes.com/industry/transportation/airlines-/-aviation/adani-enterprises-airport-unit-lands-750-mn-funding-from-top-foreign-banks/articleshow/121614450.cms?from=mdr</u>
- 20. <u>https://timesofindia.indiatimes.com/city/guwahati/siang-dam-strategic-necessity-for-national-security-rijiju/articleshow/121761383.cms</u>
- 21. <u>https://www.pib.gov.in/PressNoteDetails.aspx?NoteId=153274</u>
- 22. <u>https://energy.economictimes.indiatimes.com/news/oil-and-gas/pngrb-seek-comments-on-gas-tariff-reform-proposes-</u> two-unified-zones-and-cng-incentives/119452664
- 23. https://www.niti.gov.in/verticals/ppp
- 24. <u>https://economy-finance.ec.europa.eu/economic-forecast-and-surveys/economic-forecasts/autumn-2024-economic-forecast-gradual-rebound-adverse-environment/indias-economic-surge-regional-global-economic-player_en</u>
- 25. <u>https://energy.economictimes.indiatimes.com/news/renewable/indias-renewable-energy-capacity-rises-to-220-1-gw-solar-contributes-48-143-8-gw-pipeline-in-place/121426692</u>
- 26. https://indiaai.gov.in/news/union-budget-2025-26-centre-allocates-500-crore-for-ai-centre-of-excellence-in-education
- 27. https://www.pib.gov.in/PressReleasePage.aspx?PRID=2074399
- 28. https://www.india-briefing.com/news/economic-survey-of-india-2024-25-key-highlights-36004.html
- 29. https://jgu.edu.in/jsgp/jindal-policy-research-lab/public-private-partnerships-bridging-the-infrastructure-gap/
- 30. https://thenationonlineng.net/how-the-national-single-window-will-drive-economic-rebirth/
- 31. https://www.pib.gov.in/PressReleasePage.aspx?PRID=2098376
- 32. https://gcpit.org/the-rise-of-tech-hubs-in-emerging-economies-a-look-at-special-economic-zones/
- 33. https://www.ibef.org/news/ai-5g-cloud-drive-india-s-data-centre-surge-push-institutional-investments
- 34. https://www.fortuneindia.com/long-reads/can-indias-ppp-model-for-infrastructure-finally-deliveronitspromise/121685
- **35.** <u>https://timesofindia.indiatimes.com/business/india-business/government-eyes-smoother-investment-path-large-growing-market-makes-india-attractive-bet-for-fdi-industry-secy/articleshow/121398635.cms</u>





WE EXPAND YOUR HORIZON

AG Horizon Pvt Ltd, established in the year 1998, is a multi-functional, multi-disciplinary organization offering a wide range of consultancy services to multiple sectors for the implementation of projects under one roof from "Concept to Commissioning". We have the privilege of working with Central & State govt. and with Multi-lateral funding agencies viz. World Bank, JICA, New Development Bank, Asian Development Bank etc.

With the vision of sustainable future, we have partnered with Moody's Analytics, a global integrated risk management firm established in 1909. Moody's Analytics provides financial intelligence and analytical tools to help central & state governments worldwide and business leaders to make better and faster decisions.



DISCLAIMER

The documentation created is by using information available on public domain as general in nature. It does not address to any particular situation or source. However, the information received from these sources is believed to be reliable. This information might be partially amended and it's also subject to revision.

A G Horizon Pvt. Ltd. does not make any warranties, expressed or implied, as to the accuracy of such information. We do not accept any liability whatsoever, for any direct of consequential loss arising from this document or its contents.